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RETAIL AND WHOLESALE DESCRIPTIVE PRICE LIST

iladioli-McKibbin - "Buy McKibbin Glad Bulbs and Be Glad" ———

JOHN H. MCKIBBIN # APR 1 6 1931 A

Originator and Grower of Choice Gladioli

Bulbs and Cut Flowers in Season

1309 Division Street

GOSHEN, INDIANA

Long Dist. Phone L-1168

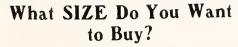
HI CEIAED

TO THOSE WHO DID NOT RECEIVE my 1930 descriptive and illustrated catalog, giving full descriptions of all varieties. I will be pleased to mail them one on request. As I have sold short on a number of varieties already, I have decided to only issue a price list instead of a regular catalog for this season and have reduced the prices of my bulbs so as to give my customers the benefit of the difference in cost of a new catalog and list.

In the firm belief that no other practical way has been found to definitely decide a dividing line between a "wholesale" and a "retail" buyer, I have printed in my list this year a price schedule which ranges from one bulb to a thousand. I do this in the belief that the quantity purchaser is entitled to better prices regardless of his status as a grower.

Visitors are always welcome any day of the week at our gardens, and it will be a real pleasure to show you most of the other better originations as well as our own fine things.

Sincerely yours, JOHN H. McKIBBIN.



We are offering only large size bulbs at retail this year, but are offering the majority of our varieties at wholesale in all different sizes; those varieties offered retail only, no small bulbs or bulblets will be sold.

We will sell 25 bulbs, one variety, and size, at wholesale prices.

If you want to buy Gladioli bulbs to get the most and best blooms which 95% of the people do who buy in the small quantity, the large bulbs are the ones to buy. It stands to reason that a full sized matured bulb will produce a taller spike aud larger bloom with many more florets to the spike and also more spikes. Many varieties produce from two to four spikes per bulb. The medium size will produce a good spike and large bloom, but not so many spikes, and a few more bulblets which most people throw away.

Most of the small size will bloom, but the spike will not be so tall nor so many florets to the spike and will not bloom as early as the larger bulbs, but you can grow them to full size No. 1 bulbs the first year. So take your choice and we will do our best to please you.

NOTICE

Please Read Before Ordering

No retail orders filled for less than \$1.00 as all orders for less than \$1.00 are filled at a loss.

Where offered by the dozen, six may be ordered at half the dozen price. Less than six at single rate, or as otherwise stated in our price list.

SUBSTITUTION

If any varieties are out of stock when your order is received. I will substitute a similar or more expensive variety. If this is not satisfactory, please advise when ordering.

Safe arrival of bulbs is guaranteed to any point within the U.S.A. and Canada.

TERMS

Remittances must accompany all orders.

Send bank draft, express or postal money order, or if more convenient for you, we will accept your personal check.

ALL RETAIL ORDERS SHIPPED **PREPAID**



HEALTHY BULBS! We have as fine a stock of Gladioli Bulbs to offer this season as ever has been placed on the market. We have used every precaution to eradicate any disease which gladioli bulbs may he affected. The results surely have been gratifiying. It is surely a pleasure to be able to offer a stock of this kind to my friends and customers, knowing it is bound to make more friends and customers in the future.

McKibbin's New and Recent Introductions

- RETTY McKIBBIN A deep rose pink, slightly lighter towards the throat on the upper petals, while the lower petals are marked with a pure rose colored plume. Slightly ruffled, many open at a time. Each \$1.00; doz. \$10.00.
- CORAL LUSTER: A Primulium Grand type. A drep strawberry pink blending to salmon pink with a feather of soft rose red on the lower petals. Its shape is such as gives it the appearance of a half open rose bnd. Each 35c; doz. \$3.50.
- CAPTAIN KIDD—It is both ruffled and lasciniated, has large wide open flowers nicely placed on strong yet graceful stems. Color, deep beautiful red. A very good seed producer and a rapid propagator. Bach \$1.00; doz. \$10.00.
- DAINTY QUEEN. The beautiful shell pink color, the tall graceful spike, the beautiful laseiniated blooms, measuring four to five inches, gracefully combined to make it one of the most beautiful gladioli among the new creations. Each 35c; doz. \$3.50.
- DR. SUMNER A. EDMANDS. A well ruffled deep blush pink shading to golden salmon rose on edges of petals. Lower petals slightly darker pink. Edges softly flaked carmine. Unusually heavy texture. Each 60c; doz. \$6.00.
- O. WOOD A beautiful plain petaled variety of Tyrian rose color, blended to a satiny pink in the thread of the opper petals. Thread of lower petals of slightly desper rose. The entire bloom overlaid with a violet sheen. The large blooms are wide open with a trace of recurve. Each 35c; doz. \$3.50.
- LONE EAGLE A living, glowing orange vermillion with soft carmine stripes on lower petals. Upper petals shaded to a delicate pink in the threat. Well rullled and overlain with a satiny silver sheen. An outstanding variety in every way and under any condition. This variety won the Grand Prize at the Elkhart County Fair, Goshen, Imliana, September, 1930, offered by the A. G. S. for the most perfect spike in the entire exhibit, all varities competing. Each \$3.00.
- LOCARNO—A most refined layender with drep throat markings on lower petals. Tall spike, large wide open flowers, many open at a time. Each 35c; doz. \$3.50.
- MARY LOU—A soft rose pink with a stripe of Tyrian rose on lower petals. Slightly rullled, well formed and placed florets on a strong, straight spike. Five or more open at a time. Each 35c; doz. \$3.50.
- MRS. D. A. ZARTMAN-(A 1931 introduction.) Large plant, tall, straight spikes. Color. Hermosa pink, specked and striped with pure rose. Lower petals blotched with a brilliant Amaranth purple. Slightly rullied, six and more florets open at a time. A rapid propagator. Each \$1.00; doz. \$10.00.
- KIPPLES —A theep rose pink blending to a shrimp pink on the upper petals. Lower petals tinting to a soft creamy white, with alcheate carmine pencilings in the throat. All midribs are white lined. It is slightly ruffled and all times laseiniated. From four to seven beautifully shaped, well placed florets open at once on a straight graceful spike. A rapid propagator. Each \$1.00.
- ROSE DOREE—Color, a shiny soft rose doree with the upper petals blemling to, a little lighter throat and lower petals marked with a lovely earnine stripe on the midrib. A well open, plain petaled variety, petals slightly recurved. A vigorous plant and increases very rapidly. Each 30c; doz. \$3.00.
- RED ALATUS A pure spectrum red, with a slightly darker stripe on the midrib of the lower petals. The spike is strong, slender and willowly. This is one of the red glads that does not sunburn and is a very good cut flower variety. Each 30c; doz. \$3.00.
- W. G. HATFIELD—(A 1930 introduction.) Tall, stately plant with massive flowers. From tive to eight wide open, beautifully ruffled blooms open at once. Color, begonia rose, blending to geranium pink. The midrib of lower petals Amurath purple. A very magnificent and grand variety. Exceedingly striking and showy. Each \$4.00.

Our Standard Varieties (Retail Prices)

(-	
ALPANIA One of the best pure white	
ALTAIR- Finest salmon saffron prinmlinus	Each 5c; doz. 50c; 3 doz. \$1.25
ANNA EBERIOUS Deep velvety violet purple	Each 10c; doz. 80c.
ARDEN Deep waterunclon red	
A. E. KUNDERD Color, richest salmon rose, beautifully ruffled	
ALLEN BUNCE Bright orange yellow, primulinus	
ANNA LAURIE - Nicely ruffled, delicate pink	Each 15c; doz \$1.50; 100 \$8 00
BUMBLE BEE-Large flower of purest salmon rose pink	
BUCKEYE—Massive bloom of line rose pink color	
BATTLE CREEK - Deep violet, almost self-volored	
BUTTEMFLY—Color, delicate salmon pink, nirely ruffed	Earlt 5e; doz. 50e.
BYRON L. SMITH Refined lavendor pink	Each 15e; doz. \$1.50
BARON J. HULOT Dark velvety purple, medium sized flower.	Fach 10c; doz. \$1.00
BROADCASTER—White with slight magenta markings; ruflled.	Each 10c; doz. 80c.
CREMSON GLOW Immense flower of rich crimson	Three for 20c; doz. 60c; 3 doz. \$1.50
CHARLES F. FAIRBANKS—A beautiful red; many open at a t	time Each 10c; doz. \$1.00
CATHERINE COLEMAN—Geranium pink, large flower, tall pla	mt Each 25c; doz. \$2.50
CHALLENGER -Ginnt, dark, rich, velvety rrd; solid color	Each 10c; iloz. 80c; 100 \$6.00
DR. VAN FLEET—Delicate rose pink; throat of sofest canary ye	ellow Each 10c; doz. 80c; 100 \$6.00
DR. J. H. NEFLEY Finest blushed white; delicate cream throa	at Each 10c; doz. \$1.00
DR. NELSON SHOOK Giant plant and flower; color, deep Tyri	ian rose; ruffled. Each 50c; doz. \$5.00
DR. ELKINS—Large while flowers, with purple blotches on lower	er petals Each 15c; doz. \$1.50
DR. F. E. BENNETT—Deep peach red, overlaid with flame scar	let Each 15c; doz. \$1.50; 100 \$8.00
DOROTHY McKIBBIN—Pure apple blossom tint; rutlled	Three for 20c; doz. 60c-

Our Standard Varieties (Retail Prices)-Continued.

DEFIANCE-Delicate blush white; large plant and flower; many open Eacl	i 10c; doz. 80c.
ELORA-Large creamy white, with rich cream spot in throat; early Eac	h 10; doz. 80c.
E. J. SHAYLOR - A beautiful pure deep rose pink, nicely ruflled Three for	r 20r; doz. 60c.
EVELYN KIKTLAND—Rose pink; scarlet blotches on lower petalsThree for	r 20m; doz. 60m.
FIRE RIBBON Firry red, with many blooms open at a time Each FAVORITE Orange salmon; many finely rullled flowers open at a time Each	10c; itoz. \$1.00
FLAMING VALE—Very tall; large deep cardinal red flowersEach 10c; doz. 8	150; (IDZ. \$1.50 21 (V): 100 \$0.00
GLENDALE—Tall, graceful; purple; many open	10e: day \$1.00
GOSHEN Deep silver rose pink; large rose red hotches; many open Earli 10c; il iz. ;	81.00: 100.87.50
GOLDEN SWALLOW Color, golden yellow; many flowers open at a time Each	10c: doz \$1.00
GLADD1E BOY - Pink, blending to yellow throat. Each	I5c; doz. \$1.50
GLADSOME A pure soft creamy yellow, principlinus, grandillora Each	15c; doz. \$1,50
GOLDEN FRILLS Deep rich daffodil yellow, with slight pink lines on lower petals	intensely
rullied	2.50; 100 815 00
HELGA—Fine salmon rose; tall graceful spike	/ 20m; 10g, 60c.
HENRY FORD Dark Rhodamine purple	100; (102, \$1.00 r 20a, doz. 50a
1NDIAN MAID Flowers of beautiful peach blossom pink, deeper throat Each	10e: doz. \$1.00
JOE COLEMAN -Righ, red. rullied; large and vigorous Three for	r 20c; doz. 60r.
KUNDERDI GLORY-Larg, ruffled; creamy appricot pink	
K'S YELLOW-Large, ruffled; rich sulphur yellow Earl	i 10c; iloz. 80c.
LOS ANGELES- A beautiful shrimp pink Each	i 10c; dox. 80c.
LUSTRE Tall, large flowered; orange vermillies Each	10e; iloz. \$1.00
LACINATUS Beautiful rose pink color; exquisitely laciniated Each	10e; doz. \$1.00
MARY JANE-A beautiful silver pink, with a light lavender sheen; many large the at a time	wers open 50erdoz 85.00
MARSHALL FOCII Color of finest salmon pink, almost self-corored Each	10c; doz. \$1.00
MACK'S CARDINAL—Cardinal red; tall spike; many blossoms open at a time Each	
MARY FENNELL-Large bloom; deep lilac shading to a soft yellow throat Each	
MAGIC-Tall: finest lavender blue, large rich purple throat blotches Eacl	i 10e; doz. 80r.
MISS SPOKANE—Large; beautiful salmon pink; many open Each	
MIDSUMMER DREAM—A large, beautiful, geraninu red Each	
MRS. DR. NORTON—Tall plant; blooms of finest cream and pink	
MRS. FRANK PENDLETON—Bright rose pink on white background	r 20m; doz. 60c.
MRS. GEO. MOULTON—A grand cerise, deeper throat; almost a solid color Each MRS. LEON DOUGLAS—Ground color begonia rose, striped brilliant scarlet Each	
MRS. H. E. BOTHIN—Tall plant; extra well ruffled bloom of light pink color Early	
NEGERFURST Tall; very dark red; large, wide open blooms Each	
OPALESCENT—Pale rose lavender, pure self color	10c; iloz, \$1.00
ORANGE QUEEN-(Prim.) Apricot orange; very showy Eac	h 10r; doz. 80r.
PATRICIA CARTER-(Primulinus-grandiffora.) Flowers are of most beautiful tone	of softest
light shrimp pink color; many open; a prize winner Each 35r; doz. 83	.50; 100 \$18 00
PEACH ROSE—A deep peach-rose color; tall spike; many open	
PINK WONDER—Giant; pale pink; blooms 6½ inches in diameter Eac PRIMUNELLA - A grand rnffled buttertly, orchid like flower; orange saffron color . Each	
PURPLE GLORY Giant plant and flower; color, deepest velvety maroon red Each	
PURPLE SPOT—Large; violet red, with conspicuous dark blotches Each	\$10c; doz. \$1.00
RACINE—Very dark red, flaked deeper, almost black	
RED COPPER—Deep copper, heavily flaked blue; lower petals copper redEa	
ROSE ASH Corinthian red, shading into ashes of roses on the outer edges Eac	h 10e; doz. 80c.
ROSE GLORY—Purest rose pink color; a large, beautiful ruflled variety Ea	
ROSY GLOW-Giant plant, massive flowe, of the rose pink on white ground Each	
ROMANCE—Large; orange, salmon rose red, yellow throat, wine blue, bordered petals E	
ROBERT M. LAFOLLETTE -Large; royal purple red; many open Each 15c; doz. RUTH HUNTINGTON-Violet lilac; beautifully ruffled; many open Each 15c; doz.	
1910 ROSE—Pure rose pink.	
SENTINEL-Large; pure rose pink with white penciled iris-like throat Ea	ch 5e; doz. 50c.
SNOW BOY—Tall and stately; pure white; many flowers open Each 10c; doz.	\$1.00; 100 \$7.00
SOVEREIGN—Deep violet blue; five and six open at a time	20c: úoz. \$2.00
SPLENDORA Splendid; very dark wine black	\$1.00; 100 \$7.00
SULPHUR FRILLS -Tall; ruilled; finest pure soft sulphur shade Each 20e; doz. \$	2.00; 100 \$I3.00
SWEET ROSE Very massive flowers of purest rose pink, with large bea	ntiful red
throat	
SOUVENIR—(Prim.) Good deep yellow; very early	h 10c; doz. 80c.
VIRGINIA HALE - Beautiful soft creamy salmon rose Each 15c; doz.	\$1.50; IOO \$9.00
W. H. PHIPPS LaFrance pick overlaid with light rose salmon; flowers enormous;	many open
at a time Each 15c; doz. \$	1,50; 100 \$11.00
WHITE GLORY Pure white, with iris-blue throat; extra size and nicely ruffled Each	15c; iloz. \$1.50
YOUELL'S FOVORITE—Beautifully ruffled; rosy lavender pink Each	Tac; doz. \$1.50
IDEAL MIXTIDE Our Ideal Nixture is made up of thousands of varieties me	etly named

WHOLESALE PRICES OF LOTS Gladiolus Bulbs and Bulblets GENERAL 1931 LIST

READ CAREFULLY BEFORE ORDERING

Orders at the 100 rate will be shipped prepaid in the United States. Orders at the 1,000 rate will be shipped F. O. B. Goshen, Ind.

25 bulbs of one variety and size at 100 rate. 250 bulbs of one variety and size at 1,000 rate.

For the 1,000 rate multiply the 100 rate by 7. Most growers charge 9 times the 100 rate, which makes a big difference in the price of bulbs per 1,000, so you more than save the price of transportation by my method.

In ordering bulblets, 500 sold at 1,000 raje. Larger quantities a matter of correspondence.

Prices subject to stock unsold on receipt of order.

5% discount allowed on all orders received with full remittance. Orders for \$10.00 or more held on deposit of 25% for spring shipment (up to April 1st), balance C. O. D.

No packing charges. No substitutions, nuless second choice is mentioned in order.

Stock guaranted best quality, true to name. Will replace my bulbs not coming true to name

No Wholesale order accepted for less than \$2.00.

PRICE PER ONE HUNDRED	No. 1 U2 inch and up	No. 2 11 ₁ to 11 ₂ in.	No. 3	No. 4	No. 5	No. 6 inder	— Bulb- lels per 1.000	
Albania—Pure White	\$2.50	\$2.00	\$1.50	\$1.00	80.75	\$10,50	80.50	
Altair	2.50	2.00	1.50	1.00	.75	.5()	.50	
Arden	2.50	2.00	1.50	1.00	.75	.50	.50	
Bumble Bee	3.00	2.50	2.00	1.50	E.00	.75	7.5	
Crimson Glow	3.00	2.50	2.00	1.50	1.00	.75	.75	
Dorothy McKibbin	3.00	2.50	2.00	1.50	1.00	.75	.75	
Defiame	1.00	3.50	3.00	2.50	2 00	1.50	1.50	
E. J. Shaylor	2.50	2.00	1.50	1.00	.75	.50	.50	
Chas F. Fairbanks	1.00	3.50	3.00	2.50	2400	1.50	1.50	
Helga	3.00	2.50	2.00	1.50	1,00	.05	.50	
Henry Ford	2.50	2.00	1.50	1.00	.75	.50	.50	
Highland Laddie	5.00	1.50	EOU	3.50	3.00	2.50	2.50	
Joe Coleman	3100	2.50	2.00	0.50	1.00	.75	.75	
Mack's Cardinal	3,00	2.50	2.00	1,50	1.00	.75	.75	
Magie	3.50	3,00						
Miss Spokane	3.50	3,00	2.50	2.00	1.50	1,00	1.00	
Opalescent	1.00							
Racine	1.00	3.50	3.00	2.50	2.00	1,50	1.50	
Rose Glory	3 00	2.50	2.00	1.50	1.00	.75	.75	
Romance	4,00	3.50	3.00	2.50	2.00	1.50	1.50	
Sentinel	2.50	2.00	1.50	1.00	.75	.50	.50	
Tyrian Beauty	1.50	1,00						
Ideal Mixture	2.00	1.50	1.00	.75	.50	.35	.33	
Supreme Mixture	2.50	2.00	1.50	1.00	.75	.50	54	

McKibbin's New and Recent Introductions-Wholesale Prices

No orders accepted for less than Five Bulbs at the 10 rate, and not less than Twenty-five Bulbs at the 100 rate.

NAME	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Buibleis
Betty NcKibbin per 10	8 6.00	\$ 5.00	\$ L00	\$ 3.00	× 2 00	≅ 1.00	≤ 0.30 per 10
Captain Kiddper 10	6.00	5.00	100	3,00	2,00	1.00	.30 per 10
Coral Lustreper 100	18.00	16.00	11.00	12.00	10.00	8.00	- 8.00 per դ ե
Dainty Queenper 100	18.00	16 00	1 E.00	12.00	10.00	5.00	8.00 per qt.
Dr. S. A. Edmands per 100	35.00	30.00	25.00	20.00	15.00	10.00	= 10.00 per qt.
1. O. Woodper 100	18.00	16.00	11.00	12.00	[0.00	8,00	S00 per qt.
Lone Eagle per 10	18,00	16.00	11,00	12.00	[0,00	8.00	1,50 jar 10
Locarno per 100	18.00	16.00	EL00	12 00	10.00	5,00	8.00 per qt.
Mary Lonper 100	18.00	16.00	11.00	12.00	10.00	5,00	SDR per qt.
Mrs. D A.Zartman 1931, per 10	6.00	5.00	1.00	3.00	2.00	1.00	.50 per 10
Kipples per 10	6.00	5.00	-[.00	3,00	2.00	1.00	.50 per 10
Rose Dorec per 100	16.00	15.00	13.00	12.00	10,00	8.00	S.OU per qt.
Red Alatusper 100	16,00	15.00	13.00	12.00	10.00	8.00	8.00 per qt.
W. G. Hatfieldper 10	20.00	18,00	16.00	13.00	10.00	8.00	2.00 per 10



ORDER BLANK

John H. Mckibbin, Goshen, Ind., U. S. A.

Please forward to	Amount inc	lose	d, \$			
Name	•	R.	F.	D. 1	No	
Street		P.	0.	Boz	K	
Post Office	State					
County	Express Office					
	Date of Order				192	
Please write name and ad	dress plainly, and fill in all blanks carefully, atta	ch pri	ce to	each	article an	d ad

QUANTITY	VARIETY ORDERED	PR	CE
QUANTITA	VARIEII ORDERED	Dollars	Cents
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(Order may be continued on the back of this sheet.)





SPECIAL OFFER for EARLY RETAIL ORDERS ONLY

On all *retail* orders received before April 1st, I will give an additional quantity of bulbs free of charge as follows:

10% extra on orders up to \$10.00.

15% extra on orders from \$10.00 to \$25.00.

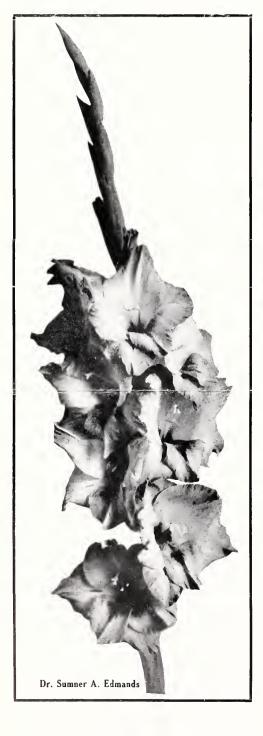
20% extra on orders of \$25.00 or more.

I reserve the right to make the selection of the extras, either in varieties ordered or other varieties just as good. If you have a preference, please mention it with your order and we will do our best to serve you. All retail orders shipped prepaid.

SPECIAL PREMIUMS for RETAIL ORDERS ONLY

In order to get more people acquainted with my new introductions, I am giving the following varieties free with all retail orders as follows:

\$ 1.00 order—1 Rose Doree, value 30c	FREE
\$ 2.00 order—1 Rose Doree and 1 Dainty Queen, value 65c	FREE
\$ 3.00 order—1 Rose Doree, 1 Dainty Queen and 1 Coral Lustre, value \$1.00	
\$ 5.00 order—1 Ripples and 1 Mary Lou, value \$1.35	FREE
\$10.00 order—1 Captain Kidd, 1 Dr. S. A. Edmands and 1 I. O. Wood, value \$1.95	FREE
\$15.00 order—1 Lone Eagle, value \$3.00	FREE
\$25.00 order—1 W. G. Hatfield and 1 Mrs. D. A. Zartman, value \$.500	FREE



All Retail Orders Shipped Prepaid

To the Flower Lovers of Indiana

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The only State wide Flower Society of Indiana is the Indiana Gladiolus Society. You are invited to join our Society and help the rest of us make the gardens of our State the most beautiful in America.

Come to our show to be held at Marion, Ind., next Aug., 14 and 15. Better still, plant some of my prize winning varieties, take them to the show, bring home some fine prizes and get a Real GLAD THRILL.

To do my bit I will give fifty cents worth of glad bulbs to each one that sends in their application for membership to me. Just enclose \$2.00 as annual membership fee; \$1.00 of which is for your affiliated membership in the A. G. S. (For full membership in the A. G. S., make your check for \$3.00. If you are already a member of the A. G. S. for 1931, send \$1.00 and your A. G. S. registation number).



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JOHN H. McKIBBIN

1309 Division St.

GOSHEN, INDIANA

